



Are you looking to use your skills in an environment that makes a real difference? Overgate Hospice are currently recruiting for the following position:

Development Manager

Role Description

This is a new role for Overgate and will be responsible for developing and implementing new income streams from either commercial enterprise, new clinical services that will secure additional funding from the public sector and/or securing more income from the services we currently offer. The post holder will develop and implement an income plan on how and where the hospice can raise much needed additional funds. The post holder will need to investigate new income generation initiatives both in clinical and non-clinical areas and assess which ideas are viable for implementation. The post holder will work across the Hospice and with local partner organisations in health and social care as well as with the local business sector.

We are looking for a self-starter who can manage a varied workload and isn't scared of getting stuck in. Whilst previous experience in a similar role is desirable, high energy levels, passion and a keen desire to succeed are all essential qualities. The post holder will be target-driven as well as being an excellent communicator who is skilled at building and maintaining contacts and who presents a personable and professional image at all times. You will have exceptional organisational, planning, prioritising and project management skills, and possess a flair for problem solving.

Attributes

- Knowledge of the health and social care system.
- Educated to degree level or equivalent experience.
- Strong project manager skills.
- Excellent written and verbal communication skills.

Time Commitment

37.5 hours per week (can be flexible) includes occasional evening and weekend work.




Remuneration

Salary Grade: Overgate Grade 3

Enquiries and requests for application packs should be directed to HR@overgatehospice.nhs.uk or to 01422 379151.

The closing date for applications is Friday 21st May 2021

This position will close sooner if a suitable candidate is identified so if you are interested please apply as soon as possible.

For further information regarding the Hospice please visit our website www.overgatehospice.org.uk or find us on   

Registered Charity No: 511619

